



## **CORA Annual Technical Meeting Agenda**

**Sunday, November 10, 2019 at 9:30 am**

**Jericho Sailing Centre, Northwest Room**

**1300 Discovery St., Vancouver BC**

The purpose of the technical meeting is to discuss issues surrounding racing, development of the sport of outrigger, promoting and facilitating both individual and club members and to allow input from members into the operational aspects of CORA's mandate. It is not a substitution for the AGM although some line items will have overlap with AGM topics.

### **1. Welcome and Roll Call 9:30am (Rob Varnel)**

- Board Members in Attendance: Leanne Stanley, Nicole Cherrington, Erik Ages, Ron Chin, Marianne Pilon, Grace Morrisette, Graeme Galves, Rob Varnel, Paul Pilon, Don Mulhall, Jonathan Wilkins, Mony Sy
- Board Members Absent: Lynda Roberts
- Members in Attendance: Jan Chavarie (Jericho), Cindy Wright (ORPC), Tara Hastings (FGPC), Launa Maundrell (PRCC), Scott Borle (FVPC), Rob Magus (FCRCC)
- Member joining by phone: Roberta & Neil Martindale (Leduc)

### **2. 2019 Race review (Graeme Galves) and scheduling of 2020 events (Ron Chin)**

- Graeme gave a review of the 2019 race season highlights and participation. (Please see report appended after pdf copy of minutes.) The increased small boat race attendance has been reviewed, and reasons thought to contribute to additional participation include interesting course, social aspect of the event, cash award, etc.
- Proposed 2020 race schedule (attached below minutes) was reviewed for questions (e.g., confirmation of format, distance and CORA Cup status). Draft schedule will be updated by the Communications team on the website after today's meeting and is subject to change: <https://canadianoutrigger.ca/races/race-schedule/> Click on the "2020" button.
  - Ron and Race Directors resolved date conflicts with race applications well ahead of this meeting. Some race dates were changed to avoid scheduling races to coincide with other scheduled paddling events and races.
  - Ron reviewed some of the race applications that were withdrawn or rescheduled.
  - An idea was discussed amongst the CORA Board members to increase the minimum number of races required to be eligible for the CORA Cup. The Board also discussed increasing the number of CORA Cup races. CORA could theoretically add Brotchie as a CORA Cup and would aim to add an additional race in the interior

as well. The CORA members attending the Technical Meeting was invited to give input.

- It was observed that not many crews fulfill the CORA Cup eligibility criteria of 2 CORA Cup races + Nationals. If we raise it to 3 + Nationals, there may be even fewer eligible teams.
- One more race on the island might encourage island crew participation in CORA Cup series.
- Adding existing races as part of CORA Cup race might especially help increase novice and recreational paddler participation, without adding more crowding to the race calendar.
- Increasing the minimum number of races aims to increase lower mainland participation in island and interior races.
- Nationals attendance did not use to be a requirement to be eligible for the CORA Cup but in recent years it became mandatory.
- Another idea was to total all points from every race instead of a selection of the top scoring/points (e.g., best 2 placements out of 4, prior to Nationals). All in favour and approved. This will be implemented.
- The idea of adding races as CORA Cup qualifying races to the series was approved. Will add Brotchie to CORA Cup series and look to encourage a BC interior club to host another CORA Cup race.
- The proposal of increasing minimum number of CORA Cup series races to be eligible for CORA Cup was rejected. We will leave minimum number of races for CORA Cup eligibility at 2 CORA Cup races plus Nationals.
- Roberta from Leduc mentioned she would like to add a sprint race to the 2020 calendar if not too late. They appreciated seeing the other proposed race dates on the website well in advance of 2020 to help their planning. The race would be held on Telford Lake, date likely July or September. She will speak with organizers to confirm the race date that Leduc will be applying for. Applications for 2020 can be accepted up to April 2020 for regional events such as this.
- CORA is thinking of accepting 2021 race applications as early as February 2020, so that race directors can start planning early applications to secure dates and avoid conflicts with other events. This is also aiming to help mix up the race calendar by offering an early opportunity for new race directors to propose new races (new course, new format, new challenges) for the race calendar.
- River Run: Cindy requested reconsidering course length as 18km seemed too long for a spring race. Crews also found it frustrating to get stuck behind a barge for a long time. Crews racing in Spec are having a hard time finding competition as other crews are moving to ultralights. 60% of crews are in Spec canoes, 40% in ultralights. These few stumbling blocks do not help encourage Spec crews to race. (Other meeting participants noted that some races still have formats of all Spec races.)

### **3. Leading up to the next IVF World Championships (Leanne Stanley)**

- (Please see report appended after pdf copy of minutes.)
- Lynda is stepping down from her role, and we thank her for her significant contributions with IVF and CORA over the past several years. Leanne is recovering from a concussion and will be pulling back on some of her participation while healing. The IVF Committee would like some help from other volunteers from the CORA membership to help prepare with organizing paddlers for try-outs, training, camps, crew selection for attending IVF events.
- There was a question about the formation of club crews. There seems to be three different models:
  - people from the same club (a “predetermined crew”);
  - a “dial-up crew” crew where a club representative from one single club recruits members of other clubs to top up their numbers for a full crew;
  - a compilation of “free agent” paddlers from various clubs that come to time trial and decide to race together as a “club crew”

- The wording of the IVF rules regarding what constitutes a club crew needs to be made clearer. The rules could suggest a club crew is 6 paddlers all from the same club. There were alternate interpretations amongst meeting participants that perhaps the paddlers could be from any number of bona fide clubs, not just one club.
- CORA intends to be as inclusive as possible to send as many paddlers to race at IVF events as possible, even if a “club crew” is formed from paddlers from multiple clubs.
- Which entity is responsible for deciding to bundle free agents into one club crew? A representative from the one club initiating the club crew of free agents and/or dial-up paddlers?
- It was suggested that it is possible that the free agent or dial-up model might discourage the club model and may be inconsistent with the intent of the IVF rules.
- How can paddlers that don't have a complete club team participate in IVF events as part of a club crew?
- What can the CORA Board do to help bring clarity to the individual paddlers about what the process is to join IVF crews? Can we help clarify it on behalf of the IVF committee? Merits discussion and should be added to the monthly meeting agenda. Erik offered to be on this committee.
- Sprints
  - Leanne reviewed activities underway to help put together sprint crews, organize camps, plan for events.
  - Club contacts are requested to consider offering hosting camps to support paddlers training to compete at IVF sprints.
- Distance
  - Leanne gave an overview of the recent IVF distance event in Mooloolaba, Australia. Feedback is being collected from the paddlers that participated.

#### 4. Review of 2019 grants and discussions of changes for 2020

- (Please see report appended after pdf copy of minutes.)
- Ron gave a summary of how the grants were allocated.
- Clinic grants are not being fully utilized so this budget will be reduced to \$1200. Same with Coaching grants, which will be reduced to \$1000. Some of the money will be redirected to Leanne's Coach the Coaches initiative (\$5,000 budget).
- RME grants: many late 2019 applications were received. We expect to pay out all available budget to 2019 eligible clubs and some open call club recipients. (See report for status of RME applications.) Costs need to be incurred during the calendar year in which you applied for a grant. Ron to ensure this stipulation is currently found in an obvious spot on the form.
- Travel and National Hosting grant budgets remain as-is for 2020.

#### 5. Discussion of ongoing initiatives

- Coaching Resources (Leanne Stanley)
  - Leanne is looking for help from the CORA membership to help with a national coaching program to help clubs with direction, to develop coaches.
  - Cindy Wright offered to help.
  - Leanne has a staged framework.
- Junior/Novice support (Marianne Pilon)
  - (Please see report appended after pdf copy of minutes.)
  - Marianne is working with Jackie Webber to try to increase the opportunity for juniors to race paddlers of similar ability and division.
  - The support clubs and race directors have provided to help junior races is appreciated (accommodating schedules, help with rigging, etc.)
  - Perhaps CORA Board could consider posting a link on the website to highlight junior events.

- Communications/website (Erik Ages, Paul Pilon, Graeme Galves)
  - Maintenance of website:
    - new website has been launched with additional security measures, forum conversations can be taken offline for members to connect directly
    - setting up administrators (Erik Ages): next project is to work on setting up multiple users with access to post material
    - minute posting process (Erik Ages, Graeme Galves, Nicole Cherrington): Board to work out this process
- How to schedule National Sprints given many geographies' short season, and the crowded race season schedule (Marianne Pilon)
  - Marianne reviewed some of the challenges in scheduling these to work with most paddlers' short season and external constraints (e.g., water quality in water bodies in summer). Some distance paddlers are afraid of injuries during sprint turns that might negatively affect their ability to compete in later distance events.
  - Participation in National Sprints will be part of the IVF Sprint training program.
  - Leduc might propose to host a sprint event to the Board. They may schedule it to take place after Length of the Lake.

## 6. New initiatives

- Should junior / novice teams have an adult or experienced steerer (Marianne Pilon)
  - Safety is a concern for junior/novice teams that might not be handle the conditions, or the course is too challenging for their ability.
  - There are no CORA rules preventing an adult or experience steerer for novice/junior teams, but it should be clarified in rules overtly that this is allowed for seat 6. If should be encouraged if there is a safety responsibility concern.
  - SCORA has a test for steerers to ensure that steerers have sufficient skills to handle the responsibility for races. Leanne will see if SCORA will let us adopt this for CORA. By 2021 CORA hopes to certify steers people.
- Possible changes to Age Divisions / Classes (Lynda Roberts, Rob Varnel, Ron Chin). Collapsing age categories when not enough entries per category/division but merging masters separately from juniors and opens. Also discuss separating races into heats so that equipment could be shared to fill multiple categories.
  - This is a topic that the CORA members have been discussing with the CORA Board over the course of this past year.
  - CORA aligns their age classes with IVF so will not be collapsing them
  - CORA Cup points are allocated for placement in the division crews register in regardless of whether or not there are at least 3 crews in that division.
  - CORA will be including directions for race directors in the guidebook with equitable ways to collapse categories/divisions for race prizing and medals where they don't have at least 3 entries.
  - Higher age categories always can drop down to be collapsed with younger categories, but open crews cannot necessarily meet the minimum age qualifications to be collapsed with masters crews.
  - What can be done when there are not enough Specs in a division?
  - Sometimes crews that meet the minimum age for a masters' category choose to register as an open crew and this is permitted.
  - CORA to consider writing a recommendation (not a policy or mandate) about collapsing age divisions to address these circumstances for big boat races.
  - Many unusual scenarios were brought to light, and it was decided we should work on the general rule and for common cases.
  - CORA should document the proposed CORA recommendation that will go to race directors. This approach to address the issue should also be shared with the paddlers/crews that were disappointed with their placement recognition at 2019

CORA Cup races and submitted official complaints. CORA would like to show that the paddlers' concerns were seriously considered, and that an action was taken.

- Race Director's Guidebook (Don)
  - This guidebook is being developed to help race directors with organizing events. This is expected to be particular help to new racer directors or race directors that have experienced some challenges or negative feedback about their events.
  - Mony has some input based on what eastern Canada clubs are doing. He can translate this information from French to English.
  - Cindy Wright is willing to proof the guidebook.
  - Don is looking for contributors to the document.

**7. Quick preview of the 2020 budget (Jonathan Wilkins)**

- (Please see report appended after pdf copy of the minutes, for the financial report details.)
- The CORA Board proposed some changes at the Pre-AGM meeting and Jonathan has incorporated the changes into the 2020 budget.
- The membership had no additional recommended changes to make to the 2020 budget.
- The Board will approve the 2020 budget after a final review at the December monthly Board meeting.
- CORA Treasurer is eager to get away from cash transactions as it is inconvenient, labour intensive for volunteers and contributes to extra bank transaction fees. Electronic transactions are preferred.

**8. Discussions, issues or concerns initiated by the members (Rob Varnel)**

- Rob invited input from the membership for input to improve race experiences
  - Can CORA help clubs obtain ultralights? The forum could be used to connect club contacts so that they can help coordinate purchases (fill a container together) to help reduce costs. Erik, Leanne and Cindy to spearhead some conversations about how to buy a canoe, then share it with CORA membership.
  - Lack of Spec entries for competition in races discussed above.

Meeting adjourned at **11:36 am**.

Action items identified in CORA Annual Technical Meeting, Nov 10, 2019			
No.	Assignee	Action Item	Due Date
Tech 1	Don	Update CORA Cup rules to show the change that CORA Cup points will be totaled for every race attended instead of choosing the top two CORA Cup races plus Nationals. (Nationals will still be mandatory to attend.) Consider broadcasting an announcement about this change to the CORA membership.	
Tech 2	Don	Update CORA Cup rules to show that there will be two additional CORA Cup races (one on island, one in interior) added to the CORA Cup series. Consider broadcasting an announcement about this change to the CORA membership.	
Tech 3	Ron to delegate	Contact interior clubs to see if we can find a host for an additional CORA Cup race.	

Tech 4	Nicole	Add to "club crews" topic to the agenda for the CORA Board's December meeting	
Tech 5	Ron	Check that the deadline for submitting grant applications and the deadline for submitting receipts to receive grants are well publicized on the grant section of the website and on the grant forms themselves	
Tech 6	Marianne	Review the CORA racing rules and ensure that it is overtly stated that adult/experienced steerers are allowed to steer for juniors and novices.	
Tech 7	Leanne	Looking into if SCORA will allow us to adopt their steering tests to ensure that steerers have sufficient skills to handle the responsibility for races	
Tech 8	Ron to delegate	Document CORA's recommendation for how race directors collapse race categories for prizing and medals for large boats. (This is independent from how CORA Cup points are allocated to the division/class crews register in, which will remain unchanged.) Share this document with some of the complainants in 2019.	
Tech 9	Erik, Leanne and Cindy	Document how clubs purchase ultralights and share it with CORA membership	

## CORA President's report 2019

2019 was another very busy year for the CORA board. Many new initiatives were started and completed. As you will hear from the many committees a lot has been accomplished. The well organised team of directors has again made my role very easy.

I would like to thank all the directors who volunteered their person time to make the association run smoothly. It is only for the love of the sport that everyone puts in their personal time. A special thank you to Nicole our Secretary who has kept us organised for the past 3 years.

Selection for Team Canada for the 2020 World Sprint Championships is complete and once all crews have committed training camps will be set for next year. Thanks to the volunteer coaches and selection committee, to keep Canada organised.

Our finances keep getting better reported to Jonathan our Treasurer.

Our new website has been launched. Thanks, Erik, for the massive effort to get this done.

We have managed, with Ron's effort, to get the race calendar almost completely filled out with all conflicts dealt with before our technical meeting. This has made for a much smother process than ever before.

Thanks again to all who volunteered again this year.

Rob Varnel.

## CORA 2019 Race Results Report

### Race Results:

- With the new CORA website and a reorganization of content, for 2019 and going forward, Race Results PDFs are now named as YEAR Club Event (2019 FGPC Wetdashe): <https://canadianoutrigger.ca/races/race-results/>

### Race Results Format:

- Race Results continue to be collected and reported in various formats including PDFs and Google Sheets and WebScorer and Photographs and unformatted emails.
- CORA hopes to address this concern by introducing a standardized Race Results template that will facilitate CORA Cup Series Points tracking and reporting.

### Winter Series Small Boat Racing:

- PNWORCA Winter Series Summary: <https://canadianoutrigger.ca/category/cora-news/page/3/>
- Over the course of the 2019 PNWORCA Winter Series, Canada had 6 paddlers in their division place in the Top 3 with 1st Place Overall in the Winter Series in V1 Men Masters 40+, V1 Men Masters 50+, and V1 Women Masters 60+.
- V1 paddlers Jaye Kerzner went onto take Master 60 V1 Bronze Medal and Rob Magus placed Master 40 V1 6th in Mooloolaba IVF Distance. Canada is still awaiting a champion in the Peter Forand Masters Challenge:
- <https://canadianoutrigger.ca/community-2/peter-forand-masters-challenge-trophy/>

### 2018 / 2019 Small Boat Races:

- 2018 had 14 Small Boat Race Dates - 1 Cancellation due to participation
- 2019 had 17 Small Boat Race Dates - 2 Cancellations due to participation - 1 Cancellation due to weather
- 2020 presently has 18 Small Boat Race Dates
- 2019 (over 2018) saw increased total participation across all small boat races with increased average participation at CORA Cup Series small boat races and Non-PNWORCA Winter Series small boat races and PNWORCA Winter Series small boat races

### 2018 / 2019 OC6 / OC9 / V12 (Big Boat) Races:

- 2018 had 22 Big Boat Race Dates - 1 Cancellation due to participation
- 2019 had 26 Big Boat Race Dates - 3 Cancellations due to participation
- 2020 presently has 24 Big Boat Race Dates
- 2019 (over 2018) will see increased total participation across all Big Boat races
- 2019 (over 2018) saw decreased average participation across all Big Boat races (2018 = 35.0; 2019 = 33.1)
- 2019 (over 2018) saw decreased total participation across all CORA Cup OC6 races (2018 = 215; 2019 = 189)
- 2019 (over 2018) saw decreased average participation across all CORA Cup OC6 races (2018 = 43.0; 2019 = 37.8)

### Observations:

- CORA individual membership has experienced substantial growth 2018 (1483) to 2019 (1780)
- CORA individual membership growth has not translated into CORA Big Boat sanctioned event increased total or average participation
- CORA small boat sanctioned event total and average participation increased substantially. In 2019 there was the cancellation of 1 PNWORCA Winter Series small boat race due to weather and the schedule provided for an increase from 3 to 4 CORA Cup small boat races. D'Arcy (Latitude 48) & Waterman (Kelowna) & COMMOC (Montreal) accounted for the huge increase in small boat race participation with new & innovative races.



	2018 Dates	2018 Total Entrants	2018 Average Entrants	2019 Dates	2019 Total Entrants	2019 Average Entrants
All OC6 / OC9 / V12 Dates	22	736	35.0	26	754	33.1
Cancelled OC6 / OC9 / V12 Dates	1			3		
CORA Cup OC6 / OC9 / V12 Dates	5	215	43.0	5	189	37.8
All Small Boat Dates	14	400	30.8	17	510	36.4
Cancelled Small Boat Dates	1			3		
All Non-PNWORCA Small Boat Dates	11	265	24.1	16	424	32.6
PNWORCA WS Small Boat Dates	2	135	67.5	1	86	86.0
CORA Cup Small Boat Dates	3	96	32.0	4	138	34.5
All Dates	36			43		
Cancelled Dates	2			6		

2018 / 2019 Total and Average Participation Comparison

# 2020 CORA RACE SCHEDULE

(Subject to ratification at the CORA AGM on November 10, 2019)

Date	Race Name	CORA Cup	Race Type	Contact Person
January 18	Lotus Ice Breaker V12 Race		OC-12 (double hull)	Grace Morrisette Lotus Sports Club
February 1	FGPC V12 Race		OC-12 (double hull)	Erik Ages Fairway Gorge Paddling Club
February 15	CORA/PNWORCA Winter Series Race #4 - Jericho		OC 1/2, Ski, SUP, Winter Series	Jan Chavarie Jericho Paddling Club
March 7	CORA/PNWORCA Winter Series Race #5 - False Creek		OC 1/2, Ski, SUP, Winter Series	Rob Magus False Creek Racing Canoe Club
March 8	FGPC Kan-U-Hakit		Sprint	Erik Ages Fairway Gorge Paddling Club
March 14	Nanaimo Crazy 8		OC6	Wolfgang Pressla Nanaimo Ocean Paddling Club
March 15	NPI Attack		OC 1/2, Ski, SUP	Wolfgang Pressla Nanaimo Ocean Paddling Club
March 21-22	FCRCC March Madness		OC6	Lorri Stewart False Creek Racing Canoe Club
April 4	VCKC Wake Up The Gorge		OC6	Anthony Hopkin Victoria Canoe Kayak Club
April 5	Wake Up the Gorge Small boat		OC 1/2, Ski, SUP	Anthony Hopkin/ Bon Lee Victoria Canoe Kayak Club
April 18	FLCC River Run	CORA CUP	OC6	Joanne Bolam Fort Langley Canoe Club
April 19	FLCC River Run Small Boat Race		OC 1/2, Ski, SUP	Joanne Bolam Fort Langley Canoe Club
April 25-26	VYPC National Sprints		Sprint	Marianne Pilon Victoria Youth Paddling Club
May 2	FGPC Brotchie Reach OC6 Race		OC6	Erik Ages Fairway Gorge Paddling Club
May 3	FGPC Brotchie Small Boat Race		OC 1/2, Ski, SUP	Erik Ages Fairway Gorge Paddling Club
May 9	Switchblade		OC 1/2, Ski, SUP, OC6	Bon Lee Victoria Canoe Kayak Club
May 9	Duel in the Desert	CORA CUP	OC6	Tina Hoeben Penticton Racing Canoe Club
May 10	Duel in the Desert		OC 1/2, Ski, SUP	Tina Hoeben Penticton Racing Canoe Club
May 16	D'Arcy Island Cash Dash		OC 1/2, Ski, SUP	Jackson Avio / Melanie Conard Latitude 48 Paddling Club
May 23	Jericho Iron Classic	CORA CUP	OC6	Jan Chavarie Jericho Paddling Club
June 6	Island Iron	CORA CUP	OC6	Vivian Thomas Ocean River Paddling Club
June 7	Island Iron		OC 1/2, Ski, SUP	Vivian Thomas Ocean River Paddling Club
June 21	Kelowna Paddle Centre Waterman Paddle Fest		OC6	Kelowna Paddle Centre
June 27	VOS Chasedown		OC6	Vancouver Ocean Sports
July 4	Lotus Iron		OC6	Grace Morrisette Lotus Sports Club
July 25	FCRCC Around Bowen OC6 & Small Boat Relay		OC 1/2, Ski, SUP, OC6, Relay	Rob Magus False Creek Racing Canoe Club
August 8	Echo Island Challenge		OC6	Scott Borle Fraser Valley Paddling Club
August 9	Echo Island Challenge		OC 1/2, Ski, SUP	Scott Borle Fraser Valley Paddling Club
August 29	Canadian National Championships	CORA CUP	OC6	Carl Tessmann Comox Valley Canoe Racing Club
August 30	Canadian National Championships		OC 1/2, Ski, SUP	Carl Tessmann Comox Valley Canoe Racing Club
September 6	Length of the Lake		OC 1/2, Ski, SUP, OC6, Relay	Tina Hoeben Penticton Racing Canoe Club
September 19	Lotus Poker Paddle Race		OC6	Grace Morrisette Lotus Sports Club
September 26	TIOC		OC 1/2, Ski, SUP, OC6	Christopher Hebert TSCC Maka Koa Outrigger
October 3	FLCC Fall Small Boat		OC 1/2, Ski, SUP	Joanne Bolam Fort Langley Canoe Club
October 17	Bridges		OC6	Vivian Thomas Ocean River Paddling Club
October 18	Bridges		OC 1/2, Ski, SUP	Vivian Thomas Ocean River Paddling Club
November 14-15	FGPC WetDashe OC6 Relay Race		Change, OC6, Relay	Erik Ages Fairway Gorge Paddling Club

## **2019 CORA AGM, IVF Director Report**

2019 was a very busy season for the IVF projects with the 2019 Distance Team and 2020 Selection process overlapping this season.

The Team Canada Distance Team participated in a couple of camps and attended the World Distance championships in Mooloolaba in August.

Canada was represented with crews in 9 out of the 12 age/gender categories (not including adaptive). Canada won 5 medals and had 11 top 10 placings. A big thanks goes to Leanne Stanley, James Hill and Cindy Wright for their guidance and coaching throughout the project.

A follow up survey to participants is still to be sent out to gather feedback to help continue to improve the process of selection, camps and event support. The next World Distance Championship is scheduled for August 8-15, 2021 in Samoa.

<https://www.facebook.com/481202838626017/videos/2210143925733852/>

Information on the 2021 selection process will be posted on the CORA website in early 2020.

## **IVF Sprint Project**

Two sets of selection trials were held for the 2020 Team. There were 24 paddlers in attendance at the east trials and 184 in Calgary (aka Snow trials 2019).

At this time, we anticipate that Canada will be represented in all age categories and almost fill the full quota of entries allowed. We are allotted 3 entries for each of the V1 categories (all filled) and 6 for the V6 entries. We have interest from the PNW Lummi tribe to join Team Canada for the U16 and U19 categories. We also have 3 V6 entries from the East which is a first for Team Canada.

Once the 2020 CORA schedule is set, we will announce camps for the various Elite, Club and Free agent teams to participate at. Funds from CORA and selection trial entries will allow us to support camps by off setting costs to cover coaching, equipment use, etc.

Presented by: Lynda Roberts, IVF Director

Next up: 2020 World Sprints, Hilo Hawaii: August 15-23



# CORA Membership Report 2019

CORA Club	# paddlers
Belleville Outrigger Canoe Club	15
Calgary Canoe Club	36
Campbell River Outrigger (New)	
Club Bon Accueil	6
Club de Outrigger Montreal	27
Comox Valley Canoe Racing Club	49
Delta Outrigger Kanu Association	19
Dragon Zone Paddle Club	102
Fairway Gorge Paddling Club	105
False Creek Racing Canoe Club	234
Fort Langley Canoe Club	104
Fraser Valley Paddling Club	52
Gibsons Paddle Club	16
H2O Outrigger (New)	15
Jericho Paddling Club	39
Kelowna Paddle Centre	58
Latitude 48 Paddling Club	65
Leduc Boat Club	49
Lotus Sports Club	58
Maple Bay Ocean Canoe Club	32
Nanaimo Ocean Paddling Club	116
Nanaimo Paddle Centre	12
Ocean River Paddling Club	27
Pacific Reach Paddling Club	34
Pearson College (New)	
Pemberton Canoe Association	2
Penticton Racing Canoe Club	66
Powell River OC Society	29
Prince Rupert Outrigger Association	23
Shuswap Association for Rowing & Paddling	
Sproat Lake Canoe Club	39
Squamish Paddling Club	
Sunnyside Paddling Club (New)	
Thunder Bay Outrigger Club (New)	19
TSCC Maka Koa Outrigger	46
Vancouver Island Paddling (New)	20
Vancouver Ocean Sports	24
Vernon Paddling Centre	19
Victoria Canoe and Kayak Club	34
Victoria Youth Paddling Club	10
Wailua Outrigger Canoe Club	35
Other Clubs	62
Unaffiliated	73

Division	2017	2018	2019
Junior	57	74	114
Open	310	201	318
Masters 40+	261	248	292
Masters 50+	398	409	439
Masters 60+	212	256	482
Masters 70+	95	125	135

Total Annual Memberships	
2002	621
2003	875
2004	988
2005	1002
2006	875
2007	880
2008	904
2009	956
2010	1171
2011	1123
2012	1325
2013	1371
2014	1422
2015	1450
2016	1462
2017	1483
2018	1483
2019	1780

Gender	
Female	1017
Male	761
Other	2

Online Registrations	
2015	965 (66%)
2016	1010 (69%)
2017	1092 (73%)
2018	1078 (72%)
2019	1647 (92%)

2019 Single Event Memberships	
Adult	247
Junior	30
Online	221 (80%)

# CORA Membership Report 2019

2019 Online Registrations	
January	907
February	108
March	184
April	208
May	141
June	63
July	51
August	42
September	58
October	23

Membership registration is an ongoing process with forms and fees coming in online, at races, by mail, or handed to a CORA board member. Registrations start coming in before the January Lotus Ice Breaker and continue throughout the year. Online registration is now very easy; please encourage your paddlers to renew their memberships via the new CORA website.

## MEMORANDUM

**To:** CORA Board

**From:** Ronald Chin

**Re:** Grants Summary for 2019

**Date:** November 9, 2019

The following is a summary of the 2019 CORA Grants to date:

<b><u>2019 CLINIC GRANTS</u></b>				
	<b><u>Club</u></b>	<b><u>Topic</u></b>	<b><u>Amount</u></b>	<b><u>Status</u></b>
1.	Powell River	Stroke Technique	\$600.00	Cheque #0890 issued April 19, 2019
<b>TOTAL CLINIC GRANTS PAID, APPROVED OR IN PROCESS</b>			<b>\$600.00</b>	
<b><u>2019 COACHING EDUCATION GRANTS</u></b>				
	<b><u>Paddler/Club</u></b>	<b><u>Coach / Course</u></b>	<b><u>Amount</u></b>	<b><u>Status</u></b>
1.	Cindy Turner / Squamish	Entry Level Competitive Coach	0.00	Withdrawn due to illness
2.	Marianne Pilon / ORPC	CanoeKids Instructors Course	\$210.00	E-transfer issued by Jonathan June 19, 2019
3.	Alexander Darby / VYPC	CanoeKids Instructors Course	\$210.00	Cheque #0896 issued by Ron August 28, 2019
4.	Jonah Barr-Hoadley	CanoeKids Instructors Course	\$160.00	E-transfer issued by Jonathan Sept 10, 2019
<b>TOTAL EDUCATION GRANTS PAID, APPROVED OR IN PROCESS</b>			<b>\$580.00</b>	
<b>CLINIC &amp; COACHING EDUCATION COMBINED TOTAL</b>			<b>\$1180.00</b>	

2019 Clinic Grant Budget Allocation: \$4,000.00

2019 Coaching Education Grant Budget allocation: \$4,000.00

<b><u>2019 NATIONALS HOSTING GRANTS</u></b>				
	<b><u>Club</u></b>	<b><u>Race</u></b>	<b><u>Amount</u></b>	<b><u>Status</u></b>
1.	VYPC	Sprint Nationals Hosting	\$1,000.00	Cheque #0891 issued April 24, 2019
2.	VYPC	Sprint Nationals Boat Rental	\$1,000.00	Cheque #0891 issued April 24, 2019
3.	FVPC	Distance Nationals Hosting	\$1,500.00	Cheque #0895 issued Sept 10, 2019
<b>TOTAL PAID, APPROVED OR IN PROCESS</b>			<b>\$3,500.00</b>	

2019 Nationals Hosting Budget Allocation: \$3,500.00

<b>2019 RME GRANTS</b>				
	<b><u>Club</u></b>	<b><u>Subject Matter</u></b>	<b><u>Amount</u></b>	<b><u>Status</u></b>
<b>2019 Eligible Clubs RME Applications</b>				
1.	VCKC	Rope, paddles and miscellaneous safety equipment (throw bags, etc.)	\$986.93	E-transfer issued by Jonathan June 18, 2019
2.	VOS	Replacement change shed	\$1000.00	E-transfer issued by Jonathan Sept 10, 2019
3.	Vernon	Trailer repairs; Small boat repairs	\$1000.00	Approved via e-mail Sept 18, 2019
4.	Kelowna	Repairs to OC6s	\$1000.00	E-transfer issued by Jonathan Oct 7, 2019
5.	Kamloops Wailua	Two OC6 carts	\$1000.00	Sprint Cheque #107 issued Oct 11, 2019
6.	Powell River	Repairs to OC6s	\$1000.00	Approved @ Oct 2, 2019 Meeting
7.	Club Bon Accueill	Youth PFDs	\$1000.00	Approved via e-mail Oct 11, 2019
8.	Delta	Miscellaneous repairs, maintenance & safety equipment	\$1000.00	Approved via e-mail Oct 11, 2019
9.	DragonZone	Repairs to OC6s and OC1s	\$1000.00	Approved via e-mail Oct 17, 2019
10.	Leduc	OC1 rudders, race flags, V12 iakos, adjustable blade	\$1000.00	Approved via e-mail Nov 6, 2019
<b>ELIGIBLE 2019 GRANTS PAID, APPROVED OR IN PROCESS</b>			<b>\$9986.93</b>	
<b>2019 Open Call RME Applications</b>				
11.	FCRCC	OC6 ama and maintenance repairs	\$1000.00	Not Approved
12.	FLCC	OC6 and OC1 repairs	\$1000.00	Not Approved
13.	FVPC (E)	Bradley OC6 ama repairs plus...	\$650.00+ (\$1000.00)	Approved @ Pre-AGM Meeting Nov. 9, 2019
14.	CVCRC (E)	OC6 cover repairs, OC1/2 repairs, storage rack repairs and boat repairs	\$1000.00	Approved @ Pre-AGM Meeting Nov. 9, 2019
15.	ORPC	Dock repairs	\$1000.00	Not Approved
16.	Lotus (E)	OC6 maintenance (gelcoat & sandpaper), AED battery, dolly wheels, OC1 leashes	\$1000.00	Approved @ Pre-AGM Meeting Nov. 9, 2019
17.	Sproat Lake	Repair and maintenance supplies, shed keys, navigation lights, air horns, dock edging and 2 paddles	\$1000.00	Not Approved
18.	Penticton (E)	3 x OC6 ama repairs, OC2 repairs, OC6 trailer repairs, 3 kayak paddles, 2 steering blades, paddle float and windsox	\$1000.00	Approved @ Pre-AGM Meeting Nov. 9, 2019
19.	Nanaimo Ocean PC	OC4 repairs	\$1000.00	Approved @ Pre-AGM Meeting Nov. 9, 2019
20.	Latitude 48	OC1 repairs and navigation lights	\$513.37	Not Approved
<b>OPEN CALL GRANTS PAID, APPROVED OR IN PROCESS</b>			<b>\$5,000.00</b>	
<b>TOTAL PAID, APPROVED OR IN PROCESS</b>			<b>\$14,986.93</b>	

2019 RME Grant Budget Allocation: \$15,000.00

<b>2019 TRAVEL GRANTS</b>				
	<b><u>Club</u></b>	<b><u>Race</u></b>	<b><u>Amount</u></b>	<b><u>Status</u></b>
1.	ORPC	Crazy 8s	\$193.50	Cheque #0884 issued by Jan April 3, 2019
2.	FGPC	Crazy 8s	\$120.00	E-transfer issued by Jonathan May 8, 2019
3.	Pacific Reach	Duel in Desert	\$420.00	E-transfer issued by Jonathan May 15, 2019
4.	Calgary	Duel in Desert	\$650.00	E-transfer issued by Jonathan May 21, 2019
5.	FLCC	Duel in Desert	\$350.00	E-transfer issued by Jonathan June 18, 2019
6.	Pacific Reach	Island Iron	\$650.00	E-transfer issued by Jonathan June 18, 2019
7.	FGPC	Island Iron	\$220.00	E-transfer issued by Jonathan June 18, 2019
8.	ORPC	Island Iron	\$264.50	Cheque #0892 issued by Ron August 8, 2019
9.	FVPC	Kelowna Waterman	\$350.00	E-transfer issued by Jonathan July 9, 2019
10.	CVCRC	Harrison Nationals	\$461.12	E-transfer issued by Jonathan Sept 10, 2019
11.	FGPC	Harrison Nationals	\$650.00	E-transfer issued by Jonathan Sept 10, 2019
12.	Pacific Reach	Harrison Nationals	\$134.00	E-transfer issued by Jonathan Sept 10, 2019
13.	FLCC	Harrison Nationals	\$90.00	Cheque #0894 issued by Ron August 29, 2019
14.	FVPC	Lotus Iron	\$140.50	E-transfer issued by Jonathan Sept 10, 2019
15.	Calgary	Harrison Nationals	\$650.00	E-transfer issued by Jonathan Sept 27, 2019
16.	ORPC	Battleship Iron	\$213.50	E-transfer issued by Jonathan Sept 27, 2019
17.	Calgary	Length of the Lake	\$650.00	E-transfer issued by Jonathan October 3, 2019
18.	FCRCC	Harrison Nationals	\$134.00	Approved @ Pre-AGM Meeting Nov. 9, 2019
19.	FCRCC	FLCC River Run	\$52.90	Approved @ Pre-AGM Meeting Nov. 9, 2019
<b>TOTAL PAID, APPROVED OR IN PROCESS</b>			<b>\$6394.02</b>	

2019 Travel Grant Budget Allocation: \$8,000.00

<b>2019 TOTAL GRANTS SUMMARY TO DATE</b>			
	<b><u>Budgeted</u></b>	<b><u>Paid, Approved or In Process</u></b>	<b><u>Balance</u></b>
Clinic Grants	\$4,000.00	\$600.00	\$3,400.00
Coaching Education Grants	\$4,000.00	\$580.00	\$3,420.00
RME Grants	\$15,000.00	\$14,986.93	\$13.07
Travel Grants	\$8,000.00	\$6394.02	\$1605.98
Nationals Hosting Grants	\$3,500.00	\$3,500.00	\$0.00
<b>TOTALS</b>	<b>\$34,500.00</b>	<b>\$26,060.95</b>	<b>\$8,439.05</b>



## **CORA COMMUNICATION DIRECTOR'S REPORT - 2019**

CORA has renovated its existing communications channels and implemented new tools to accommodate the needs of an expanding membership through its website (new in 2019) and online fulfillment, including online forms for registration, fees and payments, as well as social media offerings.

### **CORA online forms, payments and procedures:**

CORA has implemented cloud-based workflow across its internal and external communications responsibilities. This workflow includes online versions of CORA forms, registrations and payments. Applications to host CORA-sanctioned events in preparation for the publication of Canada's annual race calendar, for example, are now transacted online; shortly after the 2019 AGM, data collected through the race sanctioning process will also be displayed on line by means of the new CORA Race Calendar.

CORA's individual and club membership system is another example of how improved networking was operationalized over the 2019 year. All memberships and associated data are collected and made available to race directors, club officials and the CORA board by means of a system that refreshes with incoming membership data across all channels (e.g. on-line lists for club officials and race directors).

### **CORA website:**

A new CORA website was built and published over the 2019 year. The advantages of this new platform include:

- better intrusion protection
- more interactivity in public and private modes (e.g. interactive feeds permit direct post-to-reader interaction, as well as public forum dialogue)
- on-line historical, current and forward race schedules
- on-line memberships (with capacity to add capacity in terms of published data)
- on-line payments for a range of transactions, including memberships, tuition, race fees, etc.

In 2020, access to and responsibility for submissions and edits on the new platform will be shared with board directors and external contributors, as directed by the CORA board.

Statistics for website usage generated via the new platform will be available in the first quarter of 2020.

## **Social Media**

### **Facebook:**

CORA utilizes Facebook to communicate with its membership and expand its reach to potential new members

- Followers of the CORA Facebook page in 2019 grew to 1150, up from 994 in 2018 (865 in 2017; 781 in 2016). The follower base is relatively low for an agency with a national scope; the board will discuss options of targeted advertising and scheduled content development in order to

increase subscriber numbers and site traffic. An accompanying Instagram presence will also be considered.

- There were 74 Facebook posts in 2019 which reached over 47,284 with an average reach per post of 640 and some posts reaching over 2000.

**YouTube:**

- Bailing Tutorial: Uploaded 6 yrs. ago, Total Views: 2,614, Views in 2019: 418
- Huli Tutorial: Uploaded 5 yrs. ago, Total Views: 35,757, Views in 2019: 8,232
- Rope Rigging Iako to Ama: Uploaded 5 yrs. ago, Total Views: 10,232, Views in 2019: 2,449
- Rope Rigging Iako to Hull: Uploaded 4 yrs. ago, Total Views: 1,891, Views in 2019: 1,340

**Twitter:**

- 508 followers

**Summary:**

CORA is committed to ongoing refinements of its communications channels and increasing the accessibility and ease-of-use of these assets among our member base and at the board level.

We urge member clubs and individual members continue to link to CORA's website, Facebook page and YouTube videos from their own websites and make a concerted effort in 2020 to like, share and comment on CORA's posts and bulletins on its various channels, including:

- CORA Website: [www.canadianoutrigger.ca](http://www.canadianoutrigger.ca)
- CORA Facebook Page: <https://www.facebook.com/canadianoutrigger>
- CORA YouTube Channel: <https://www.youtube.com/user/CanadianOutrigger>
- CORA Twitter Feed: <https://twitter.com/CdnOutrigger>

CORA welcomes comments from its members on how communication to and from CORA's website and social media sites can be improved.

Direct all comments and enquiries to [info@canadianoutrigger.ca](mailto:info@canadianoutrigger.ca)

**Financial Statements of**

**CANADIAN OUTRIGGER RACING ASSOCIATION**

**For the 9 months to  
September 30, 2019**

**And for the year to  
December 31, 2018**

(Unaudited)

**CANADIAN OUTRIGGER RACING ASSOCIATION**

**Balance Sheet as at  
September 30, 2019**  
(Unaudited)

	General	IVF	Total	12/31/18
	\$	\$	\$	\$
<b>ASSETS</b>				
Cash at RBC	53,574.53	8,339.63	61,914.16	15,700
Cash at Paypal	-	-	-	
Cash at Square	-	-	-	
Term Investments	[1] 40,000.00	-	40,000.00	60,000
<b>TOTAL ASSETS</b>	<u>93,574.53</u>	<u>8,339.63</u>	<u>101,914.16</u>	<u>75,700</u>
<b>LIABILITIES</b>				
Accounts Payable	-	-	-	
Accrued Liabilities	93,574.53	8,339.63	101,914.16	75,700
<b>NET ASSETS</b>	<u>93,574.53</u>	<u>8,339.63</u>	<u>101,914.16</u>	<u>75,700</u>

Jonathan Wilkins

Director

[1] Consists of GIC's held at the following rates:

<u>Issue date</u>	<u>Maturity Date</u>	<u>Principal</u>	<u>Interest rate</u>	<u>Terms</u>
February 11, 2019	February 11, 2020	\$10,000.00	2.50%	Non-Redeemable
February 11, 2019	February 11, 2020	\$10,000.00	2.50%	Non-Redeemable
August 6, 2019	August 6, 2020	\$20,000.00	2.10%	Non Redeemable
		\$40,000.00		

**CANADIAN OUTRIGGER RACING ASSOCIATION**

**Statement of Operations - General Account**

**For the period to September 30, 2019**

(Unaudited)

	<b>Total y-t-d</b>	<b>Predicted 2019</b>	<b>Budget 2019</b>	<b>Difference</b>	<b>2018 Actual</b>
<b>REVENUES (Net of GST)</b>	\$	\$	\$	\$	\$
Membership - Annual Adult	47,805	47,805	39,242	8,563	}
Membership - Annual Junior	1,017	964	629	387	}
Membership - One Day Adult	3,257	3,092	4,029	(772)	}
Membership - One Day Junior	156	135	362	(206)	}
Club Fees	6,396	6,066	5,140	1,256	4,675
Other - GIC interest	754	754	1,100	(346)	848
* Input Tax Credit (GST Refund)	-	-	300	(300)	
<b>TOTAL REVENUES</b>	<b>59,385</b>	<b>56,772</b>	<b>50,803</b>	<b>8,582</b>	<b>45,650</b>
<b>EXPENSES (Net of GST)</b>	\$	\$	\$	\$	\$
Grant - Clinic	600	600	4,000	(3,400)	1,782
Grant - Repairs and Maintenance	1,987	15,000	15,000	(13,013)	15,000
Grant - Coaching Education	580	580	4,000	(3,420)	681
Grant - Regional Coach Coaches	-	-	5,000	(5,000)	
Grant - Canoe Trailing	5,079	5,079	8,000	(2,921)	8,610
Grant - Nationals Hosting - Distance	1,500	1,500	1,500	-	1,500
Grant - Nationals Hosting - Sprint	1,000	1,000	1,000	-	1,000
Sprint Nationals Boat Rental	1,000	1,000	1,000	-	1,000
Medals and Awards	3,332	3,184	1,600	1,732	1,363
IVF Membership & Expenses	991	991	1,600	(609)	806
Bank Charges - RBC	159	188	100	59	61
Bank Charges - Square & PayPal	2,319	2,500	1,600	719	1,647
Insurance	5,814	5,814	5,800	14	5,700
* AGM Expenses	486	3,800	2,800	(2,314)	2,326
* Accounting and Legal	672	655	1,200	(528)	1,080
* Office and Admin	1,234	1,179	200	1,034	226
* Telephone	669	830	800	(131)	485
* Website Operation	900	900	500	400	1,457
* Website Replacement	4,200	4,000	4,000	200	-
	32,522	48,800	59,700	(27,178)	44,724
Inter-account transfers to IVF	5,000	5,000	5,000	-	5,000
Excess/(Deficiency) Revenue over Expenses	<u>21,862</u>	<u>2,972</u>	<u>(13,897)</u>	<u>35,760</u>	<u>(4,074)</u>

**CANADIAN OUTRIGGER RACING ASSOCIATION**

**Statement of Operations - IVF Division**

For the period ended **September 30, 2019**

(Unaudited)

	re: 2019 Mooloolaba		re: 2020 Hilo		Combined		Combined
	Actual y-t-d	Annual Budget	Actual y-t-d	Annual Budget	Actual y-t-d	Annual Budget	2018 Actual
<b>REVENUES</b>							
Intent Fee			3,700	-	3,700	-	
Trial Fees		-	-	4,800	-	4,800	} 5,223
Training Camp Fees	-	3,000	-	1,500	-	4,500	
IVF Race Fees 2019	6,410	8,000			6,410	8,000	} 1,860
IVF Race Fees 2020			-	-	-	-	
Uniform Sales	-	6,600			-	6,600	6,565
Grant from General	5,000	5,000			5,000	5,000	5,000
Other income	-				-	-	
<b>TOTAL REVENUE</b>	11,410	22,600	3,700	6,300	15,110	28,900	18,648
<b>EXPENSES</b>							
Bank Charges	103	75	42	-	145	75	112
Paypal Charges	-	103	-	150	-	253	337
Event Expenses	-	450			-	450	-
Admin	-	50		100	-	150	-
Travel IVF 2019	4,500	5,000			4,500	5,000	-
Travel IVF 2020					-	-	-
Uniform Purchase	-	6,000			-	6,000	5,362
IVF Entry Fees 2019	7,537	8,000			7,537	8,000	3,137
IVF Entry Fees 2020					-	-	
Camps - Expenses	553	4,600	-	2,500	553	7,100	5,219
Camps - Coaching	1,258	2,400	-	2,000	1,258	4,400	2,200
<b>TOTAL EXPENSES</b>	13,952	26,678	42	4,750	13,994	31,428	16,368
<b>Profit / Loss</b>	(2,542)	(4,078)	3,659	1,550	1,116	(2,528)	2,279

**General Account  
Budget Proposals 2020**

	<b>Budget 2020</b>	<b>Predicted 2019</b>	<b>Year to 9/30/19</b>	<b>Budget 2019</b>	<b>Actual 2018</b>
<b>REVENUES (Net of GST)</b>	\$	\$	\$	\$	\$
Membership - Annual Adult	47,000	47,805	47,805	39,242	}
Membership - Annual Junior	1,200	1,017	1,017	629	}
Membership - One Day Adult	3,000	3,400	3,257	4,029	} 40,127
Membership - One Day Junior	100	176	156	362	}
Club Fees	6,300	6,396	6,396	5,140	4,675
Other - GIC interest	900	754	754	1,100	848
* Input Tax Credit (GST Refund)	500	-	-	300	
<b>TOTAL REVENUES</b>	<b>59,000</b>	<b>56,772</b>	<b>59,385</b>	<b>50,802</b>	<b>45,650</b>
<b>EXPENSES (Net of GST)</b>	\$	\$	\$	\$	\$
Grant - Clinic	1,200	600	600	4,000	1,782
Grant - Repairs and Maintenance	15,000	15,000	1,987	15,000	15,000
Grant - Coaching Education	1,000	580	580	4,000	681
Grant - Regional Coach Coaches	5,000	-	-	5,000	
Grant - Canoe Trailering	8,000	5,079	5,079	8,000	8,610
Grant - Nationals Hosting - Distance	1,500	1,500	1,500	1,500	1,500
Grant - Nationals Hosting - Sprint	1,000	1,000	1,000	1,000	1,000
Grant - CORA Cup races	4,000	-	-	-	-
Sprint Nationals Boat Rental	1,000	1,000	1,000	1,000	1,000
Medals and Awards	1,600	3,332	3,332	1,600	1,363
IVF Membership & Expenses	1,600	991	991	1,600	806
Bank Charges - RBC	200	188	159	100	61
Bank Charges - Square & PayPal	2,500	2,500	2,319	1,600	1,647
Insurance	6,500	5,814	5,814	5,800	5,700
* AGM Expenses	4,000	3,800	486	2,800	2,326
* Accounting and Legal	1,000	672	672	1,200	1,080
* Office and Admin	200	1,234	1,234	200	226
* Telephone	300	830	669	800	485
* Social Media Advertising	500	-	-	-	-
* Website Operation	200	900	900	500	1,457
* Website Enhancement	2,000	4,200	4,200	4,000	-
	<b>58,300</b>	<b>49,220</b>	<b>32,522</b>	<b>59,700</b>	<b>44,724</b>
Inter-account transfers to IVF	5,000	5,000	5,000	5,000	5,000
Excess/(Deficiency) Revenue over Expense	<b>(4,300)</b>	<b>2,552</b>	<b>21,863</b>	<b>(13,898)</b>	<b>(4,074)</b>

**IVF Division  
Budget Proposals 2020**

	re: 2020 Hilo			Actual Tahiti	re: 2021 Samoa			Actual Mooloolaba
	2020 Budget		Both years	Both years	2020 Budget		Both years	Both years
<b>REVENUES (Net of GST)</b>								
Intent/Trial Fee			3,680	1,520	3,000		3,000	5,083
Training Camp Fees	3,320		3,320		-		3,000	
IVF Race Fees 2020	15,000		15,000	6,260				6,410
IVF Race Fees 2021					-		10,000	
Uniform Sales				6,565				
Grant from General	5,000		5,000	5,000	-		5,000	5,000
<b>TOTAL REVENUE</b>	23,320		27,000	19,345	3,000		21,000	16,493
<b>EXPENSES (Net of GST)</b>								
Bank Charges	50		100	112	100		200	100
Square Charges	200		200	517	100		200	
Admin	200		200		-		100	
Travel/Expenses IVF 2020	5,500		5,500	4,500				4,500
Travel/Expenses IVF 2021					-		5,500	
Uniform Purchase				5,362				
IVF Entry Fees 2020	15,000		15,000	6,263				7,537
IVF Entry Fees 2021					-		10,000	
Camps - Expenses	2,000		2,000	1,373	1,000		2,500	4,399
Camps - Coaching	4,000		4,000	1,000	1,000		2,500	2,458
<b>TOTAL EXPENSES</b>	26,950		27,000	19,127	2,200		21,000	18,994
<b>Profit / Loss</b>	(3,630)		-	218	800		-	(2,501)